

FBO ToolBox



Sell more fuel and enhance your FBO operations with FBO ToolBox.

FBO ToolBox delivers powerful tools into the hands of FBO managers that enhance almost every aspect of an FBO's operation. Here are some ways that FBO ToolBox can make your business better:

FREE TRIAL

Call or email for a free, no obligation trial of FBO ToolBox.

1-800-713-8570

fbtoolbox@flightaware.com

Assist Sales and Marketing Efforts

- The *Potential Fuel Uplift Calculator*, *Visit Counter*, and *Airport Reports* will help your team sell more fuel when the plane has arrived on the ramp, and help you identify potential new customers that you need to have on your ramp.
- The optional *AMSTAT Operator Information* and FAA registration information will provide you with the names, phone-numbers, and email addresses of the decision makers behind the aircraft

Improve Customer Service and Operations

- With *Blocked Aircraft Notification*, you can be assured that your team will be up to date on the arrival of all IFR flights, including blocked aircraft.
- The *Airport Traffic Analysis* tool will help you quickly make decisions about how to staff your FBO based on past traffic levels.
- Keep track of customer preferences with *Aircraft and Flight Comments*, sharing them internally or across your entire FBO network.
- With the *Aircraft Analysis* tool, see hours flown, fuel burned, top destinations, and top trips for individual aircraft.

Enhance Accounting and Ensure Payment

- View the arrival history in FBO ToolBox, and get the AMSTAT information for the plane, so that you know exactly who to call or email to make sure that you get paid for your services.

Analyze Competing Fuel Prices

- Use the fuel price analysis tool to quickly understand how your competition is pricing their product.

Easy to Use, Easy to Afford

- **Nothing to install.** FBO ToolBox is completely web based, running off a computer that has a web browser and an internet connection.
- **Simple to use.** Based off of FlightAware's easy to use and ubiquitous interface, the learning curve for FBO ToolBox is virtually non-existent.
- **It's free for extra users.** For each FBO ToolBox license, you get up to 10 users that can access FBO ToolBox. And each of those users can access the program from an unlimited number of computers. That means FBO ToolBox can be running at the front desk, the line service area, the GM's office, the accounting office, and the marketing office, all at the same time! This puts powerful information in the hands of the people who need it most, at no additional charge.
- **Affordably priced.** FBO ToolBox is priced for the cost-conscious FBO. In addition, there are no long-term contracts, so you can unsubscribe whenever you wish, with no penalties. Discounts are given for FBOs that prepay for longer increments.



